Contact Information:

larry@taterchat.com

www.taterchat.com

TATERCHAT LLC

TABLE OF CONTENTS

WELCOME TO TATERCHAT

Larry "Tater Pop" Doxtater

Owner / Operator

Hello leaders and life-long learners

As the founder of TaterChat, Our team is excited to introduce you to our dynamic approach to leadership development and experiential learning. At TaterChat, we are committed to empowering professionals through our human skill workshops. Our mission is to enhance team building and self-awareness, preparing individuals to realize their fullest potential using a proven adult learning model developed over a six-year time frame.

Our vision is to foster a culture where leadership not only drives personal growth but also builds trust, shows genuine care, and helps individuals achieve their greatest potential. We are guided by our core values – L.E.A.R.N: Lead by inspiring and influencing, Empower through enabling and support, Practice authenticity by embracing and expressing, Relate by connecting and collaborating, and Nourish for understanding and growing.

Let's Elevate Our Leadership, Transform Our Relationships, And Unleash Our Potential Together.

Join us at TaterChat in our journey towards excellence and empowerment

in the professional world.

Warm regards,

TaterPop

OUR SERVICES
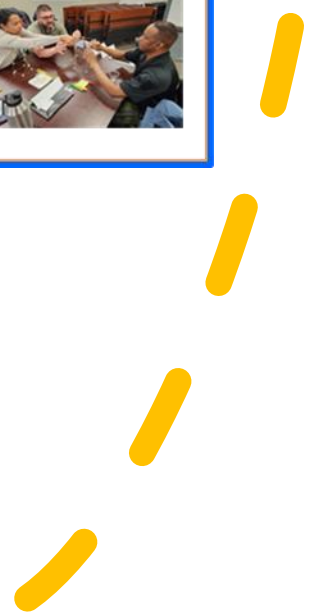
OUR APPROACH

At TaterChat, we recognize the pivotal role of effective communication and structured teamwork in forging strong relationships and nurturing leadership. Our programs are meticulously designed to instill the right attitudes, fostering an environment where leaders naturally emerge. Through a blend of goal-setting and communication exercises, we aim to enhance team cohesiveness, driving productivity by leveraging the positive impact of each member.

MIX AND MATCH TO TAILOR COURSE TO YOUR LEARNING NEEDS

Understanding that every organization is unique, we offer customization. Whether it's aligning with your meeting theme, integrating your mission/vision statement, or building upon your existing training agenda, we adapt to ensure our offerings resonate with and fulfill the specific needs of your team.

Pick and choose among the varying learning workshop options to create a 2, 3, 4, or 5-day courses to address common issues in your organization. Recommend as in person training only. Unless the course is executed over an extended time. We believe learning is like a good roast beef in the crock pot, it simply takes time.

OUR SIGNATURE LEADERSHIP COURSE

Patriot Pathways: Cultivating Leadership excellence is a 4.5-day is course designed to address current issues in the workplace.

WORKSHOPS

Our half day, full day, and two-day workshops are interactive, engaging, and are focused on real-world scenarios and practical applications in leadership and communication. We concentrate on developing leader skills and influence and always facilitate using our adult learning model.

MASTERMIND COURSES

Our Maxwell Mastermind courses are a series of leadership and personal development programs designed to enhance individual and organizational effectiveness. These courses are based on the teachings and principles of John C. Maxwell, a renowned leadership expert.

The courses cover a wide range of topics and are available in various formats including Lunch & Learn, Keynotes, and Workshops.

Courses are 1 hour per week for 8-15 weeks dependent on upon the course selected.

OUR LEARNING MODEL

Challenge Based Learning:

Our programs are Formulated for the adult learner

Need to know: (Why – need to learn something)

Self-Concept: (Responsible for their own decisions)

Experiences: (Volume and quality)

Readiness to learn: (There's a need to Know)

Orientation to learn: (Life, task, & problem centered)

Motivation: External, but more internal needs to grow)

Strategic Development — 7

To build upon and extend the time and resource investments follow our recommended Post-Training Action Learning Projects.

Individual Action Plans

Practice New Behaviors

Accountability Partnerships

Peer Coaching Circles

Engage & Learn — 1

Immerse yourself in a learning journey that mirrors real life. connect through a concrete experience, as it engages your emotions and/or intellect, transforming the way you learn and perceive.

Peer to Peer Graduation — 6

Collaborative Thinking — 2

Spark your critical thinking skills and expand your horizons through discussions and listening to other points of view.

Practical Mastery — 5

Experience the transformative power of practice. Apply your new knowledge through practical exercises, where real change takes shape

Expand Horizons — 3

Explore essential concepts and objective through dynamic, engaging methodologies, enriching your understanding and broadening your views.

Value Integration — 4

Reflect on your newfound knowledge, connecting it to personal experiences. Discover how to apply these insights in your daily interactions, enhancing understanding and value.

Compass graphic labels: STANDARDS, EXPERIENCES, THEORIES, RESEARCH, KNOWLEDGE

Elevate Leadership – Transform Relationships – Unleash Potential Together

LEARNING MODEL NARRATIVE

Our Learning Model:

STEP 1: In the first step of our learning journey, Engage and Learn, we immerse participants in a transformative educational experience that actively engages both their emotions and/or intellect. Our approach is tailored to be deeply personal and highly relevant, ensuring that everyone connects with the material in a meaningful way, setting the foundation for a profound learning experience.

STEP 2: At the core of step two, Collaborative Thinking, lies the ignition of critical thinking where participants are encouraged to broaden their perspectives. This stage is characterized by engaging in meaningful discussions that challenge conventional viewpoints, promoting a culture of shared insights and reflection. The collaborative environment fosters a space where ideas are not only discussed but also captured and reflected upon, solidifying the learning experience.

Step 3: Expand Horizons, content is designed to push the boundaries of conventional learning by introducing new concepts through dynamic methodologies. This phase is about enriching understanding and continuing to broaden perspectives, enabling participants to explore and integrate fresh, innovative ideas that elevate their thinking and approach to leadership and learning.

STEP 4: Value Integration, learners are encouraged to reflect on the new knowledge acquired, exploring its practical applications in real-world scenarios. This stage is crucial for enhancing interpersonal interactions and integrating core values and insights into everyday actions. It's about transforming theory into practice and ensuring that new understandings are actively applied to improve both personal and professional outcomes.

Step 5: Practical Mastery is where the transformative journey culminates in the conversion of knowledge into decisive action. This step emphasizes real-world application, where learners experience true change by embedding their new learning into daily life. It's about making the leap from understanding to mastery, ensuring that the principles and strategies become second nature and lead to lasting impact.

STEP 6: Strategic Development, the focus shifts to crafting Individual Action Plans tailored to each learner's goals. This phase is pivotal in practicing new behaviors, reinforcing them through Accountability Partnerships, and fostering continuous growth.

Additionally, this step encourages the initiation of Peer Coaching Circles, providing a supportive and collaborative environment for ongoing development and mutual learning.

This strategic approach ensures that the journey of personal and professional growth is both structured and sustainable.

To build upon and extend the TaterChat Learning Model beyond training workshops, we recommend the following post learning activities listed on the next page.

POST LEARNING IDEAS

Post-Training Action Learning Projects:

Assign participants to action learning projects post-workshop, where they apply the concepts learned to real problems in their work environment. This reinforces practical application and fosters a learning culture within the organization.

1. Ongoing Coaching and Mentoring:

Pair each participant with a coach or mentor who can provide guidance, support, and accountability as they implement new skills and behaviors. This relationship should be maintained for a set period post-training to ensure continuity of development.

2. Digital Learning Platforms:

Use a digital platform that offers on-demand access to leadership content, refresher modules, and community forums for continued learning and peer support.

3. Schedule Follow-Up Sessions:

Organize periodic follow-up sessions (e.g., monthly, or quarterly) to discuss progress, share successes, and address challenges. These can be done virtually to accommodate busy schedules.

4. Learning Circles or Peer Groups:

Establish peer learning circles where small groups of learners meet regularly to discuss their experiences, share insights, and provide mutual support on thier progress.

5. Integration with Performance Management:

Align leadership development goals with individual performance objectives and reviews. This ensures that the skills and behaviors emphasized in training are recognized and rewarded within the organization's performance management system.

6. Reflective Journals or Blogs:

Encourage participants to keep a reflective journal or blog where they can document their thoughts, learning experiences, and the impact of their actions. This can also be shared within a secure company network as a resource for all.

7. Reinforcement Tools and Resources:

Provide participants with reinforcement tools such as checklists, reminders, and tips that can be easily accessed to help maintain focus on their leadership development goals.

8. Alumni Networks:

Create an alumni network for training participants to stay connected, share resources, and continue learning from each other long after the official training has ended.

9. Success Stories and Case Studies:

Document and share success stories and case studies of how participants have applied their learning effectively. This not only celebrates achievements but also provides practical examples to current and future learners.

10. Continuous Feedback Mechanism:

Implement a system for continuous feedback that allows participants to regularly receive constructive input from their peers, subordinates, and supervisors.

11. Specialized Development Tracks:

Conclusion

Through a strategic partnership, TaterChat and your organization work together to weave these essential components into the fabric of the learning process. This collaborative approach guarantees that leadership development transcends the confines of traditional workshops, fostering an enduring journey of growth. Together, we create a scaffold that supports sustained behavioral transformation and amplifies leadership effectiveness within your organization.

Elevate Leadership – Transform Relationships – Unleash Potential Together

PATRIOT PATHWAYS COURSE

Cultivating Leadership Excellence

Patriot Pathways: Cultivating Leadership Excellence is a dynamic 4.5-day course designed to enhance leadership skills of professionals across various sectors. This course is versatile, aligning with commercial standards and suitable for a broad audience, including but not limited to government employees.

Day 1: Self-Awareness Growth – Focuses on introspection and personal understanding, a critical foundation for effective leadership. Participants will engage in self-assessment exercises, exploring their values and beliefs to better comprehend their leadership style.

Day 2 True Colors Personalities – Offers insights into different personality types, enhancing the ability to lead diverse teams. This day is dedicated to exploring how various personalities contribute to a team's success and how to leverage these differences to foster a collaborative environment.

Day 3: : Emotional Intelligence – Builds on the principles of self-awareness to develop emotional intelligence. This segment will help participants hone their ability to understand, use, and manage emotions positively to relieve stress, communicate effectively, empathize with others, and defuse conflict.

Day 4: Leadership Influence – Shifts focus to the power of influence in leadership. Participants will learn strategies to motivate and inspire their teams, creating visions that drive progress and foster a culture of achievement.

Day 5: Feedback/Conflict Resolution – Concludes with key skills in delivering and receiving feedback and managing conflicts. This session emphasizes the importance of constructive feedback and conflict resolution skills in maintaining a healthy, productive work environment.

"Patriot Pathways: Cultivating Leadership Excellence" is an all-encompassing course that transcends sector-specific boundaries, offering valuable skills and knowledge applicable in any professional setting. It's an ideal program for those seeking to enhance their leadership capabilities and excel in their careers.

Elevate Leadership – Transform Relationships – Unleash Potential Together

LEADERSHIP VANGUARD WORKSHOPS
Climbing the Peak of Leadership Excellence

FULL DAY WORKSHOPS (All are eligible for the extended Mastermind Program)

Become a Person of Influence: The workshop based on John C. Maxwell's book "Becoming a Person of Influence" explores how to develop and enhance one's influence in personal and professional settings. The focus is on building genuine relationships and positively impacting others, underpinned by the importance of character and integrity. It covers understanding influence, the significance of listening, the power of encouragement, and the role of servant leadership. The workshop also emphasizes the power of vision, the importance of building relationships, maintaining a positive attitude, and the value of lifelong learning. Participants will engage in activities that help them apply these principles to increase their influence effectively.

Leadership Gold: **(1- and 2-day Formats)** Includes discussions to unpack Maxwell's core leadership principles, followed by scenario analysis exercises for real-world application. Participants will also engage in role-playing activities to practice effective communication, conflict resolution, and strategic decision-making. The session culminates with each participant developing a personalized action plan, integrating Maxwell's insights into their leadership practice. These concise, focused activities are designed for immediate application and long-term leadership development.

Develop the Leader within You: Participants will engage in practical exercises to hone leadership skills. Activities include influence practice beyond titles, aligning personal values with priorities, character development emphasizing servanthood, change management simulations, problem-solving challenges, and attitude-shaping exercises.

21 Irrefutable Laws of Leadership: **(1- and 2-day Formats)** This course is a culmination of John Maxwell's extensive experience in leadership. It delves into the fundamental laws that govern personal and organizational leadership effectiveness.

17 Indisputable Laws of Teamwork: (1- and 2-day Formats) is a comprehensive guide on building and maintaining effective teams. The book emphasizes that successful teamwork is crucial for achieving significant goals in any organization, including businesses, families, churches, sports teams, and more. Maxwell outlines 17 laws that cover various aspects of teamwork, from the importance of a shared vision and values to the role of communication and leadership in fostering a strong team dynamic.

Everyone Communicates Few Connect: delves into the principles and practices of effective communication. The book focuses on the idea that successful communication is about more than just speaking or sharing information; it's about connecting with others. The book is likely to explore how to communicate effectively in various contexts, including one-on-one interactions, group settings, and public speaking scenarios. It emphasizes the importance of understanding your audience, being clear and concise, and genuinely engaging with others to foster meaningful connections.

The 15 Invaluable Laws of Growth: **(Half day or full Day)** Focused on personal development, this course provides guidance on understanding and implementing the principles of personal growth, aiming to make individuals more effective and fulfilled.

COMMUNICATION SERIES
Mastering Communication for Personal and Professional Success

Half Day Workshops

<u>True Colors International Personality Training:</u> Discover your unique personality with our vibrant color-based assessment. Using four colors — Blue, Green, Orange, and Gold — this tool provides a simple yet insightful way to understand various personality traits, inspired by the Myers-Briggs Type Indicator. You'll gain in-depth knowledge of your characteristics, decision-making style, behavioral tendencies, and communication skills, enhancing both personal growth and interpersonal relationships. Ideal for anyone looking to deepen self-awareness and improve team dynamics, this assessment is a colorful gateway to understanding yourself and others more profoundly. Join us to explore the colorful spectrum of your personality.

<u>Master the Art of Feedback:</u> This workshop starts with an icebreaker to create an open, comfortable setting, followed by a presentation on feedback types and a group discussion on past experiences. The workshop progresses with interactive sessions on giving constructive feedback, including role-playing exercises, and strategies for gracefully receiving feedback with exercises for practice.

Finally, participants will develop personal action plans for applying feedback skills, concluding with a session to provide feedback on the workshop itself. This structure ensures a comprehensive understanding and practical application of effective feedback skills in various contexts.

<u>Time Mastery: Unlocking Efficient and Effective Time Management:</u> In this workshop participants will begin with an introduction to time management, followed by an interactive presentation on key time management principles, like prioritization and goal setting, along with a group discussion on common challenges.

The workshop then dives into various time management tools and techniques, where participants get hands-on experience to identify what works best for them. A significant focus is placed on overcoming procrastination and distractions, including exploring their underlying psychology and developing personal strategies to combat them.

The workshop culminates with participants creating personalized time management action plans and sharing them for feedback. This workshop is structured to offer an interactive, practical learning experience, ensuring participants can apply these time management techniques for enhanced productivity and work-life balance.

<u>Bridging Differences: Unconscious Bias and Cultural Competency:</u> This workshop focuses on raising awareness of unconscious bias and enhancing cultural competency. It starts with understanding unconscious bias, including group activities to identify biases. Participants then explore cultural competency through exercises highlighting cultural diversity. Practical strategies and role-playing scenarios are used to overcome unconscious bias. The workshop concludes with participants developing action plans for personal and organizational application, aiming to foster an inclusive environment in various settings.

<u>Harmonizing Workplace Conflicts:</u> In this workshop, participants undergo a comprehensive 4-hour training focused on resolving workplace conflicts. The workshop begins with an introduction to conflict resolution, including an ice-breaker to set a collaborative tone. It then delves into understanding conflict dynamics and common workplace disputes. A significant portion is dedicated to developing communication skills essential for conflict resolution, such as active listening and empathetic responses, practiced through role-playing exercises. Participants also explore various strategies like mediation and collaborative problem-solving, applying these in group activities. The workshop concludes with participants creating personal conflict resolution action plans, ensuring the practical application of skills learned.

Elevate Leadership – Transform Relationships – Unleash Potential Together

EMOTIONAL INTELLIGENCE (EI)
Mastering Emotional Intelligence for Personal and Professional Success

The EQ-i 2.0 Assessment: Measures the interaction between a person and the environment he/she operates in. Assessing and evaluating an individual's emotional intelligence can help establish the need for targeted development programs and measures. This, in turn, can lead to dramatic increases in the person's performance, interaction with others, and leadership potential. The development potentials the EQ-i 2.0 identifies, along with the targeted strategies it provides, make it a highly effective employee development tool.

Emotional Intelligence: Over the past thirty years, multiple studies have consistently highlighted the significant role of emotional intelligence (EI) in effective and transformational leadership. High EI is linked to key leadership traits, altruistic behaviors, and positive work outcomes like enhanced job performance and lower turnover intentions. Conversely, leaders with lower EI often struggle with adaptability and interpersonal relationships. The impact of EI can vary based on the specific objectives of different companies. Importantly, leadership and coaching training have been shown to improve EI levels. Executives with higher scores in Empathy, Self-Regard, Reality Testing, and Problem Solving tend to lead more profitable companies, underscoring the critical role of EI in successful leadership.

Discover Self: A Journey to Self-Awareness: A Journey to Self-Awareness workshop is a half-day program aimed at enhancing self-awareness for personal and professional growth. It begins with an introduction to the concept of self-awareness, followed by interactive sessions on identifying personal values and beliefs. The workshop emphasizes the role of emotional intelligence in self-perception, including group activities for emotional intelligence self-assessment. Participants also explore their strengths, weaknesses, and blind spots, with peer feedback to gain deeper insights. The workshop concludes with the creation of personal growth plans and a feedback session, providing a safe and open environment for introspection and personal development.

Elevate Leadership – Transform Relationships – Unleash Potential Together

MASTERMIND SESSIONS

Master Mind Groups: is synergy of energy, commitment, and excitement that participants bring to a mastermind group. Our facilitated groups offer a combination of masterminding, peer brainstorming, education, accountability, and support in a group setting to sharpen your business and personal skills. By bringing fresh ideas and a different perspective, our mastermind learning can help you achieve success.

Key Benefits of a Mastermind Group:

Increase your own experience and confidence!

Sharpen your business and personal skills!

Add an instant and valuable support network!

Get honest feedback, advice, and brainstorming!

Borrow on the experience and skills of the other members!

 Study Leadership, Communications and Growth principles/practices in a small group setting, create an action plan and have the group hold you accountable for fulfilling your plan and goals.

Receive critical insights into yourself!

Optimistic peer support in maintaining a positive mental attitude.

A sense of shared endeavor – there are others out there!

* Dependent upon which course is selected will determine the length of the mastermind session. The courses are held one-hour weekly from 8-18 weeks.

Elevate Leadership – Transform Relationships – Unleash Potential Together

ASSESSMENTS CAPABILITIES

True Colors Personality Assessment: This assessment is composed of a system of four colors. Blue, Green, Orange, and Gold each represent characteristics of the color personality style. It is based on a questionnaire with hypothetical situations and self-reflection. Its purpose is to help people better understand their personality smartness, decision-making style, and behavioral tendencies. When armed with this information about ourselves and of others we begin to reflect and become aware of others' communication styles and the way others do things differently it. The program is based on the Myers-Briggs assessment but in a simplified form so we can better understand personality traits.

DISC Personality Assessment: Discover how the DISC factors, Dominance, Influence, Steadiness, and Compliance explain your behavior toward others and the everyday things you do. Another option for learning about personality traits.

EQ-I 2.0 Emotional Intelligence Assessment: This instrument measures the interaction between a person and his or her environment, then presents the results in both numerical and graphical form. It comes with a 30-minute coaching session upon completion to help the person better understand the results of the assessment and create action plans to selected behavioral changes desired. IS offered with the one-day EI Workshop.

Each workshop comes with a mini assessment related to the content studied.

Elevate Leadership – Transform Relationships – Unleash Potential Together